

To follow are some additional questions asked by a community member regarding the RenoSys quote. I have spoken with our representative with RenoSys and she has authorized my sharing of this content. I have simply cut and pasted them from the email as to not distribute personal information. I have also added "RenoSys reply" for format purposes. Should any members have any additional questions, then I am happy to forward them on to our Sales Representative.

1) Did the manager's office provide the scope of repairs? The two quotes we received were significantly different in price.

**RenoSys reply: We received the full set of plans, but provided the Alternate as stated above.**

2) Is what you quoted considered a renovation? The board downplayed the repair quotes as bandaids to an aging structure.

**RenoSys reply: Yes, as stated above.**

3) If you completed the work as quoted would the pool operate as you might expect a new pool to operate?

**RenoSys reply: Yes, with a full warranty.**

4) How long could we realistically expect these repairs to extend the life of our pool given proper future maintenance?

**RenoSys reply: 20-30 Years, perhaps. The PVC Membrane has a 10 Year Warranty.**

5) Were options quoted? For example, zero entry, lights, diving boards, slide, swim team start platforms?

**RenoSys reply: No, they are available as options.**

6) Would any and all mechanicals fit into our current pump room?

**RenoSys reply: We are unable to determine this at the current time, which is one of the factors in providing a Budgetary Estimate rather than a formal Proposal.**

7) If any work you do in the current bath house requires demolition of surrounding areas, does your quote include returning those areas to previous or better condition? We were told the bath house would require repairs due to the work you would do in there. The quote for the bath house far exceeded your quote.

**RenoSys reply: In the interest of time, our pricing EXCLUDED all remedies to the bathhouse, which is separate from the pool. Typically, it is possible to upgrade a bathhouse and bring it within regulatory code compliance without a total demolition. This can be determined upon evaluation by our pre-construction team, as stated above.**

8) Would any work you do in our current bath house effect any grandfathered ADA exemption we might have?

**RenoSys reply: Yes, all grandfather status would be forfeited.**

9) Is the warranty on the liner or any other component different on our 46 year old vessel than what it would be on a 5 or 10 year old vessel?

**RenoSys reply: NO**

10) Are the components(pumps, filters, chlorinator, piping) of similar performance and quality as we would receive with a new pool? We were told our maintenance costs would go down due to more efficient pumps etc.

**RenoSys reply: YES**

**Additional Information offered by RenoSys:**

**“Please note, in the interest of time, our Budgetary Estimate was submitted as an alternate to the complete architectural redesign and reconstruction of your pool. \*We were tasked with proposing a least costly renovation of the pool that would allow your existing pools to: 1) Meet regulatory code; 2) Perform as new, replacing only those components that were ineffective; 3) while achieving our standard 10 year warranty with even greater life expectancy. Included in our estimate was a newly Fabricated DuraTech Stainless Steel Perimeter Gutter System with attached RenoSys PVC Membrane for the Main Pool, New Skimmers and PVC Membrane for the Secondary Pool and a complete reconstruction of your Wading Pool to accommodate a Zero Entry and minimal Water Features. This package would return optimal performance to your pools using the existing footprints. As I've mentioned, we can submit an innumerable number of variations to Lake Camelot, which fall between the basic standard we have proposed and the architectural design that was bid by others last year. We are a Design/Build Contractor, and we would welcome the opportunity to submit a plan of action that fits the agreed budget.”**